Al Masane Al Kobra Mining Co.

57.79%

Free Float

Mining and Metals AMAK AB: Saudi Arabia 21st April 2025



US\$1.33bn Market Cap. US\$5.34mn Avg. Daily Value traded Research Department Madhu Appissa, CFA Tel +966 11 836 5464, appissam@alrajhi-capital.com

Overweight

Price Target (SAR): 67.00

Current (17th April 2025): 55.50 Upside/Downside: 21.3% above current

Valuation Multiples	24	25E	26E
P/E (x)	28.1	18.4	17.2
P/B (x)	4.0	3.9	3.8

Major Shareholders	% Ownership
Arab Mining Co.	14.50
Asas Mining Co.	8.89
National Lead Smelting Co. Ltd.	6.07

Price Performance	YTD	3M	<u>1M</u>
Absolute	-17.8%	-13.7%	-4.1%
Relative to TASI	-13.7%	-7.0%	-2.3%

Earnings

(SARmn)	2024	2025E	2026E
Revenue	781	1,053	1,123
Revenue growth	60.0%	34.8%	6.7%
Gross profit	288	442	465
Gross margin	36.9%	42.0%	41.4%
EBIT	222	355	376
EBIT margin	28.5%	33.7%	33.4%
EBITDA	398	521	540
EBITDA margin	50.9%	49.5%	48.1%
Net profit	178	272	290
Net margin	22.8%	25.8%	25.8%
EPS	2.0	3.0	3.2
DPS	2.1	2.7	2.7
P/E (current)	28.1x	18.4x	17.2x
P/E (target)	34.1x	22.3x	20.9x
RoE	14.2%	21.3%	21.9%

Source: Company data, Al Rajhi Capital

Al Masane Al Kobra Mining Co.

Volume story and precious metal price gains to drive solid growth, upgrade to Overweight

AMAK reported a solid performance in FY24 supported by the contribution of Moyeath mine as well as favorable pricing. Revenues grew by 60% y-o-y, while net profits more than tripled on the back of a sharp improvement in the gross margins as well as benefits of operational leverage. We are expecting another solid year for the company led by full contribution from Moyeath mine, higher associated precious metals from concentrate production in Moyeath, ramp-up at Guyan and favorable pricing environment for the previous metals. Overall, for FY 2025, we are expecting ~35% yo-y growth in revenues and ~50% growth in profits. For 1Q25, we are expecting revenues to grow by 65% y-o-y and profits to grow by almost 5x y-o-y. Despite the shutdown of its mines for maintenance, spike in gold and copper prices at the end of 1Q25 should more than offset the volume loss. In addition to the near-term growth potential, the company is also exploring the potential of venturing into drilling services business and has plans to invest in drilling rigs in the upcoming years. Further, the company is investing aggressively in exploration and has both greenfield and brownfield plans. On the back of exploration spending, the company targets to increase its mine reserve life to 20 years from the current 6 years. Moreover, Amak's mining portfolio offers a natural hedge, as potential decline in industrial metal prices driven by global uncertainties can be offset by gains in precious metals (contributing more than a third to revenues), particularly gold. Revenue growth will also be underscored by the proportion of additional gold and silver present in copper and zinc concentrate beyond the Dore. This diversification supports our continued premium valuation of the company relative to its global peers. As we increase our FY25 estimates on the back of the sharp rise in precious metal prices, we raise our target price to SAR 67/share from SAR 62.7/share. Thus, we turn Overweight on the stock from Neutral.

2025 Volume outlook: In FY25, the company is set to realize its first full year of production from the Moyeath mine, which will drive significant y-o-y growth in output. However, 1Q25 will have an impact of a 5-week periodic maintenance shutdown at the AI Masane and Moyeath mine. Nevertheless, the company's strategy aims at deconstraining/debottlenecking efforts in order to enhance capacities. The nameplate capacity of Moyeath mine is expected to gradually increase to 450K tons from 350K tons capacity before. At the same time, the associated gold and silver yields (part of copper and zinc concentrate) at the Moyeath mine is notably higher than AI Masane, implying boost to the precious metal contribution in 2025. Hence, we are quite optimistic on the volume outlook for FY25 (copper: +36% y-o-y, zinc: +21% y-o-y, gold: +15%). Additionally, the production outlook for precious metals is bullish beyond 2025, supported by the possibility of commencement of operations in the Khutianah open pit gold deposits (subject to license approval) and planned expansion at the Guyan mine by way of underground mining.

Future plans: In essence, KSA government's local support on attracting investments worth SAR375bn in the mining sector by 2035 is the pivot to realizing the objectives of Vision 2030. AMAK secured about 8 exploration licenses in FY24 vis a vis 5 licenses

AVIOR CAPITAL MARKETS US, LLC ("Avior US") HAS DISTRIBUTED THIS DOCUMENT under a 15A6 Chaperone agreement with AI Rajhi Capital ("AI Rajhi" or "Foreign Counterparty") (A Foreign Broker-Dealer or Research Provider). Avior US is a FINRA registered Broker-Dealer (CRD# 172595 / SEC# 8-69513). This research report ("Report") and the excerpts from this Report were written entirely by AI Rajhi Capital, and not by Avior US. Avior US is distributing and providing this Report for the reader's consideration. Please refer to and read the necessary Disclaimers and Disclosures on the last three pages of this document.



in FY23, spanning across base, precious and industrial metals (manganese, copper, nickel, etc). Although the potential financial impact for the same cannot be determined at this stage until the exploration study is completed, yet there exists scope for a significant capacity uptick in the company's portfolio. The company is focusing on both brownfield and greenfield expansion. AMAK exploration tenements comprises 1,849 km2 of land area divided into greenfield exploration tenements (1,501.07 km2) and brownfield exploration tenements including the mining licenses (348 km2). On the back of expectations of new mines, the company targets to extend the life of the mines to more than 20 years with resource development at deeper levels, nearby exploration, local area exploration, greenfield reconnaissance, and exploration in new concessions acquired from the Ministry of Industry and Mineral Resources (MIM).

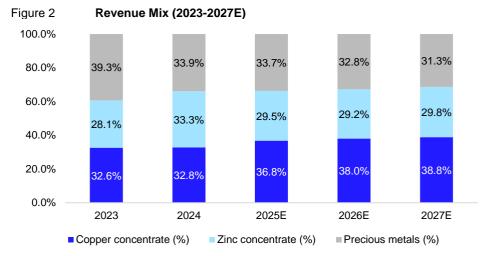
Price outlook: After a stunted commodity price play in FY23, FY24 was marked by a visible improvement in commodity prices across the board (copper, zinc, gold and silver). While the rally in copper prices in 1H24 helped by supply outages fizzled out in the later half, prices for zinc held steady throughout the year while gold prices surged throughout 2024 and to all-time highs in 2025 as the world struggled with geopolitical tensions. Silver prices also reached multiyear highs underpinned by monetary easing and growing demand from renewables. Going forward, the ongoing tariff war is expected to shape the commodity demand-supply dynamics in the near-term. Escalating trade tensions make way for more volatility in the metal market, creating ambiguity in near-term prices. Although the long-term structural narrative for copper as a key in the EV and renewable energy segment stays intact, downside potential exists for copper prices in the current year amid a stronger dollar and anticipated supply chain disruptions as an effect of the trade shake up. We are still slightly cautious on copper, zinc and silver prices for FY25. Accordingly, we assume a marginal discount (3%) on the Bloomberg forecast prices for FY25 and FY26. On the other hand, we assign a 5% premium to Bloomberg forecast prices on gold for FY25 and 3% premium on FY26 prices as we are bullish on gold prices. And, in our opinion, the forward prices for Gold is more accurately considering the current demand for safe assets (forward prices higher by 15% versus forecast prices in 2025).

Figure 1 Production-Price Evolution

Key Indicators	2022	2023	2024	2025E	2026E
Production Volumes (Al Masane + Guyan + Moyeath)					
Copper concentrate (dmt)*	21,190	19,515	24,487	33,400	35,467
Zinc concentrate (dmt)*	41,151	45,700	63,273	76,263	83,956
Gold dore (oz)	30,910	25,581	28,844	30,961	33,202
Silver dore (oz)	87,097	64,687	47,060	48,472	49,441
Gold in copper concentrate (oz)			7,560	10,805	12,243
Silver in copper concentrate (oz)			295,225	467,982	515,161
Silver in zinc concentrate (oz)			17,683	17,216	20,076
Pricing (\$)*					
Copper (\$/mt) #	8,788	8,523	9,266	9,081	9,409
Zinc (\$/mt) #	3,440	2,651	2,811	2,797	2,684
Gold (\$/oz)	1,801	1,943	2,393	3,006	2,909
Silver (\$/oz)	21.8	23.4	28.4	32.5	32.9

Source: Company data, Al Rajhi Capital; # Copper and Zinc Prices are LME averages for historical years; 2025E-2026E are forecasts prices as per Bloomberg; 3% discount assumed on Bloomberg forecast prices for copper, zinc and silver for FY25 and FY26; 5% and 3% premium assumed for Bloomberg forecast prices for gold for FY25 and FY26 respectively; Note: Realised prices can be different from benchmark prices





Source: Company data, Al Rajhi Capital; 2025E-2027E is ARC estimates

Valuations: We value the company based on an equally weighted mix of EV/EBITDA and P/E methodologies. AMAK is currently trading at a 2025E EV/EBITDA of ~10.0x which is at a slight premium to global peers, that trade at an average multiple of 6.8x. However, compared to Maaden, the national champion, the company is trading at a discount to its 2025E EV/EBITDA (14.7x). We employ an EV/EBITDA of 12.0x to FY25e EBITDA to arrive at our fair value, given the capital-intensive nature of the business. AMAK has a strategic edge of a strong balance sheet and a healthy exposure to precious metals. Further, the volume growth story is also encouraging. As such, we believe the premium to global peers is well justified. At our 12.0x EV/EBITDA multiple on 2025E EBITDA, we derive a fair value of SAR 68/share. On the other hand, global peers are trading at an average P/E multiple of 13.4x for FY25 while copper players average P/E stands at 19.7x. We assign a higher multiple of 22.0x on Amak's FY25e EPS to arrive at a fair value of SAR 67/share due to the attractive volume growth story and high mix of precious metals in the portfolio. KSA's favorable narrative wherein mining is a cornerstone in realizing Vision 2030 objectives, justifies the higher P/E multiple as compared to peers. Our target price derived through the blended average of P/E and EV/EBITDA methodologies is SAR 67/sh, that provides a decent upside of ~21% from the current market price. Accordingly, we upgrade our rating to 'Overweight' from Neutral.

Figure 3 Valuations	
Relative Valuation Methodology	EV/EBITDA
2025e EBITDA (SAR mn)	521
Maaden 2025e multiple	14.3x
Target multiple (AMAK)	12.0x
EV (SAR mn)	6,248
Net debt	113
Equity value (SAR mn)	6,135
No. of shares	90
Fair value (per share)	68.2



Relative Valuation Methodolog	gy	P/E	
2025e EPS	3	3.02	
Target multiple (AMAK)	2	22.0x	
Fair value (per share)	6	6.5	
Valuation Methodology	share (SAR)	Weightage (%)	Weighted value per share (SAR)
Relative Valuation- EV/EBITDA	66.5	50%	33.2
Relative Valuation- P/E	68.2	50%	34.1
Target Price (per share)			67
Current Price (SAR)			55.5
Upside (%)			21.3%

Figure 4 Peer Analysis

	Market Cap	EV/EBITDA	EV/EBITDA			TTM Dividend
Peer Company	(SARmn)	trailing	FY25	P/E trailing	P/E FY25	Yield (%)
Local Players						
Maaden	171,890	19.1x	14.7x	57.5x	29.1x	NM
Pure Gold Players						
BARRICK GOLD CORP	133,470	7.4x	5.5x	9.9x	12.2x	1.94
NEWMONT CORP	236,660	8.2x	7.2x	16.0x	14.1x	1.79
KINROSS GOLD CORP	69,250	7.4x	6.2x	22.0x	15.0x	0.80
AGNICO EAGLE MINES LTD	231,000	12.5x	10.0x	30.1x	21.7x	1.31
GOLD FIELDS LTD	81,570	8.2x	5.3x	18.3x	9.6x	2.18
ZIJIN MINING GROUP CO LTD-H	238,480	NA	8.7x	11.9x	10.6x	1.88
Pure Copper Players						
Southern Copper	257,490	11.1x	10.9x	19.8x	19.5x	2.3x
Ivanhoe Mines Ltd**	45,480	NA	9.1x	53.3x	19.9x	NA
Lundin Mining	24,890	6.6x	6.4x	63.2x	19.7x	3.4x
Diversified Metal Players						
RIO TINTO LTD	370,820	5.1x	4.5x	10.0x	10.4x	5.58
RIO TINTO PLC	370,850	5.1x	4.7x	8.1x	9.3x	7.10
VALE SA	152,040	3.9x	3.5x	7.1x	5.2x	9.05
BHP GROUP LTD	441,490	4.1x	5.1x	10.3x	10.8x	5.19
MINERAL RESOURCES LTD	7,970	NA	10.1x	NA	NA	NA
KUMBA IRON ORE LTD	19,660	3.6x	3.3x	7.9x	7.4x	12.60
NMDC LTD	25,450	6.1x	5.5x	10.4x	8.0x	4.25
FORTESCUE LTD	110,770	3.8x	4.2x	7.6x	8.7x	9.21
VEDANTA LTD	68,750	6.0x	5.2x	11.9x	10.8x	10.88
Maaden		19.1x	14.7x	57.5x	29.1x	NM
Gold Players Average		8.7x	7.2x	18.1x	13.9x	1.65
Copper Players Average		8.9x	8.8x	45.4x	19.7x	2.83
Diversified Metals Players Average		4.7x	5.1x	9.2x	8.8x	8.0x
, in the second s						
Overall Average		7.4x	6.8x	20.8x	13.4x	5.0x

 Overall Average
 7.4x
 6.8x
 20.8x
 13.4x
 5.0x

 Source: Bloomberg, Al Rajhi Capital; Data as of 16th April 2025; **Ivanhoe multiples have been calculated on a blended basis

Risks: Key downside risks include adverse downside movement in copper, zinc prices, gold and silver prices, delay in commencement of underground mining at the Guyan mine and unplanned outages at the existing mines.

Al Masane Al Kobra Mining Co. Mining and Metals AMAK AB: Saudi Arabia 21st April 2025



Financials

Figure 5 Income Statement

(SAR mn)	2024	2025E	2026E
Sales	781	1,053	1,123
Cost of Sales	(492)	(610)	(658)
% of revenues	63.1%	58.0%	58.6%
Gross Income	288	442	465
Selling and marketing expenses	(26)	(38)	(38)
General and Administrative expenses	(40)	(49)	(52)
% of revenues	8.5%	8.3%	7.9%
ECL Provision	0	0	0
Operating Expenses	(66)	(87)	(89)
% of revenues	8.5%	8.3%	7.9%
Operating Income	222	355	376
Financial costs	(5)	(6)	(4)
Other income	1	0	0
Profit before tax	218	349	371
Zakat, Tax & Severance fees	(40)	(77)	(82)
Net Profit Before Unusual Items	178	272	290
Non-controlling interest	0	0	0
Net Income	178	272	290
EPS (SAR/sh)	2.0	3.0	3.2
EBITDA	398	521	540

Source: Al Rajhi Capital estimates

Figure 7 Cash Flow Statement

(SAR mn)	2024	2025E	2026E
Cash from operations	316.6	336.8	369.2
Cash from investing	-215.2	-105.2	-109.9
Cash from financing	-198.3	-183.1	-266.2
Net change in cash and cash equivalents	-96.9	48.5	-6.9
Cash and cash equivalents, end of the period	14.0	62.5	55.6

Source: Al Rajhi Capital estimates

Figure 8 Key Ratios

Key metrics	2024	2025E	2026E
Current ratio	2.5x	2.6x	3.0x
Gross margin (%)	36.9%	42.0%	41.4%
EBITDA margin (%)	50.9%	49.5%	48.1%
Operating margin (%)	28.5%	33.7%	33.4%
Net margin (%)	22.8%	25.8%	25.8%
ROA	11.9%	16.8%	17.5%
ROE	14.2%	21.3%	21.9%
Original ALD all Constitution attact			

Source: Al Rajhi Capital estimates

Figure 6 Balance sheet

(SAR mn)	2024	2025E	2026E
Assets			
Mine properties	302	289	281
Property and Equipment	742	694	648
Right of use assets	1	1	1
Deferred tax	32	32	32
Total non-current assets	1,077	1,017	962
Inventories	114	141	152
Trade and other receivables	249	335	301
Prepayments and advances	45	61	180
Cash and cash equivalents	14	63	56
Total current assets	422	600	689
Total Assets	1,499	1,617	1,652
Liabilities			
Employee benefit obligations	16	18	20
Loans and Borrowings	29	56	47
Non current portion of lease liabilities	1	1	1
Provision for mine closure asset	32	32	32
Total non-current liabilities	77	107	100
Loans and borrowings	35	69	58
Lease liabilities	1	1	1
Trade and other payables	69	86	92
Accruals and other non-financial liabilities	30	40	43
Provision for zakat and income tax	12	12	12
Provision form severance fees	24	24	24
Total current liabilities	170	231	229
Shareholders' equity			
Share capital	900	900	900
Share based compensation expense	2	2	2
Share premium	269	269	269
Statutory reserve	0	0	0
Treasury shares	(24)	(24)	(24)
Retained earnings	105	133	176
Equity attributable to shareholders of the Parent Company	1,252	1,279	1,323
Total Liabilities	1,499	1,617	1,652

Source: Al Rajhi Capital estimates



IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by Al Rajhi Capital (Al Rajhi), a company authorized to engage in securities activities in Saudi Arabia. Al Rajhi is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through Al Rajhi.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

Additional Disclosures

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither Al Rajhi nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report.

Al Rajhi may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of Al Rajhi.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by AI Rajhi with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior consent of Al Rajhi and Al Rajhi accepts no liability whatsoever for the actions of third parties in this respect. This research document has been prepared by Al Rajhi Capital Company ("Al Rajhi Capital") of Riyadh, Saudi Arabia. It has been prepared for the general use of Al Rajhi Capital's clients and may not be redistributed, retransmitted or disclosed, in whole or in part, or in any form or manner, without the express written consent of Al Rajhi Capital. Receipt and review of this research document constitute your agreement not to redistribute, retransmit, or disclose to others the contents, opinions, conclusion, or information contained in this document prior to public disclosure of such information by Al Rajhi Capital. The information contained was obtained from various public sources believed to be reliable but we do not guarantee its accuracy. Al Rajhi Capital makes no representations or warranties (express or implied) regarding the data and information provided and Al Rajhi Capital does not represent that the information content of this document is complete, or free from any error, not misleading, or fit for any particular purpose. This research document provides general information only. Neither the information nor any opinion expressed constitutes an offer or an invitation to make an offer, to buy or sell any securities or other investment products related to such securities or investments. It is not intended to provide personal investment advice and it does not take into account the specific investment objectives, financial situation and the particular needs of any specific person who may receive this document.

Investors should seek financial, legal or tax advice regarding the appropriateness of investing in any securities, other investment or investment strategies discussed or recommended in this document and should understand that statements regarding future prospects may not be realized. Investors should note that income from such securities or other investments, if any, may fluctuate and that the price or value of such securities and investments may rise or fall. Fluctuations in exchange rates could have adverse effects on the value of or price of, or income derived from, certain investments. Accordingly, investors may receive back less than originally invested. Al Rajhi Capital or its officers or one or more of its affiliates (including research analysts) may have a financial interest in securities of the issuer(s) or related investments, including long or short positions in securities, warrants, futures, options, derivatives, or other financial instruments. Al Rajhi Capital or its affiliates may from time to time perform investment banking or other services for, solicit investment banking or other business from, any company mentioned in this research document. Al Rajhi Capital, together with its affiliates and employees, shall not be liable for any direct, indirect or consequential loss or damages that may arise, directly or indirectly, from any use of the information contained in this research document.

This research document and any recommendations contained are subject to change without prior notice. Al Rajhi Capital assumes no responsibility to update the information in this research document. Neither the whole nor any part of this research document may be altered, duplicated, transmitted or distributed in any form or by any means. This research document is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or which would subject Al Rajhi Capital or any of its affiliates to any registration or licensing requirement within such jurisdiction.

AMAK AB: Saudi Arabia 21st April 2025



Disclaimer and additional disclosures for Equity Research

Disclaimer

This research document has been prepared by Al Rajhi Capital Company ("Al Rajhi Capital") of Riyadh, Saudi Arabia. It has been prepared for the general use of Al Rajhi Capital's clients and may not be redistributed, retransmitted or disclosed, in whole or in part, or in any form or manner, without the express written consent of Al Rajhi Capital. Receipt and review of this research document constitute your agreement not to redistribute, retransmit, or disclose to others the contents, opinions, conclusion, or information contained in this document prior to public disclosure of such information by Al Rajhi Capital. The information contained was obtained from various public sources believed to be reliable but we do not guarantee its accuracy. Al Rajhi Capital makes no representations or warranties (express or implied) regarding the data and information provided and Al Rajhi Capital does not represent that the information content of this document is complete, or free from any error, not misleading, or fit for any particular purpose. This research document provides general information only. Neither the information nor any opinion expressed constitutes an offer or an invitation to make an offer, to buy or sell any securities or other investment products related to such securities or investments. It is not intended to provide personal investment advice and it does not take into account the specific investment objectives, financial situation and the particular needs of any specific person who may receive this document.

Investors should seek financial, legal or tax advice regarding the appropriateness of investing in any securities, other investment or investment strategies discussed or recommended in this document and should understand that statements regarding future prospects may not be realized. Investors should note that income from such securities or other investments, if any, may fluctuate and that the price or value of such securities and investments may rise or fall. Fluctuations in exchange rates could have adverse effects on the value of or price of, or income derived from, certain investments. Accordingly, investors may receive back less than originally invested. Al Rajhi Capital or its officers or one or more of its affiliates (including research analysts) may have a financial interest in securities of the issuer(s) or related investments, including long or short positions in securities, warrants, futures, options, derivatives, or other financial instruments. Al Rajhi Capital or its affiliates may from time to time perform investment banking or other services for, solicit investment banking or other business from, any company mentioned in this research document. Al Rajhi Capital, together with its affiliates and employees, shall not be liable for any direct, indirect or consequential loss or damages that may arise, directly or indirectly, from any use of the information contained in this research document.

This research document and any recommendations contained are subject to change without prior notice. Al Rajhi Capital assumes no responsibility to update the information in this research document. Neither the whole nor any part of this research document may be altered, duplicated, transmitted or distributed in any form or by any means. This research document is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or which would subject Al Rajhi Capital or any of its affiliates to any registration or licensing requirement within such jurisdiction.

Explanation of Al Rajhi Capital's rating system

Al Rajhi Capital uses a three-tier rating system based on absolute upside or downside potential for all stocks under its coverage except financial stocks and those few other companies not compliant with Islamic Shariah law:

"Overweight": Our target price is more than 10% above the current share price, and we expect the share price to reach the target on a 12 month time horizon.

"Neutral": We expect the share price to settle at a level between 10% below the current share price and 10% above the current share price on a 12 month time horizon.

"Underweight": Our target price is more than 10% below the current share price, and we expect the share price to reach the target on a 12 month time horizon.

"Target price": We estimate target value per share for every stock we cover. This is normally based on widely accepted methods appropriate to the stock or sector under consideration, e.g. DCF (discounted cash flow) or SoTP (sum of the parts) analysis.

Please note that the achievement of any price target may be impeded by general market and economic trends and other external factors, or if a company's profits or operating performance exceed or fall short of our expectations.

Contact us

Dr. Sultan Altowaim Head of Research Tel : +966 11 836 5468 Email: <u>AltowaimS@alrajhi-capital.sa</u>

Al Rajhi Capital

Research Department Head Office, King Fahad Road P.O. Box 5561, Riyadh 11432 Kingdom of Saudi Arabia Email: <u>research@alrajhi-capital.com</u> Al Rajhi Capital is licensed by the Saudi Arabian Capital Market Authority, License No. 07068/37



Notice to US Investors:

Rule 15a6 Disclosure

This research report ("**Report**") was prepared, approved, published, and distributed by **AI Rajhi Capital**, a company located outside of the United States (the "**Foreign Counterparty**"). Avior Capital Markets US LLC ("**Avior US**"), a US registered broker-dealer, distributes this Report in the US on behalf of the Foreign Counterparty. Only major U.S. institutional investors (as defined in Rule 15a-6 under the US Securities Exchange Act of 1934 (the "**Exchange Act**") may receive this Report under the exemption in Rule 15a-6. A US institutional investor must effect any transaction in the securities described in this Report through Avior US.

Neither the Report nor any analyst who prepared or approved the Report is subject to US legal requirements or the Financial Industry Regulatory Authority, Inc. ("FINRA") or other US regulatory requirements concerning research reports or research analysts. The Foreign Counterparty is not a registered broker-dealer under the Exchange Act nor is it a member of the Financial Industry Regulatory Authority, Inc., or any other US self-regulatory organisation.

Analyst Certification

In connection with the companies or securities that; each analyst identified in this Report certifies that:

The views expressed on the subject companies and securities in this Report reflect their personal views

No part of his or her compensation was, is or will be directly or indirectly dependent on the specific recommendations or views expressed in this Report.

Note that:

(i) The Foreign Counterparty is the employer of the research analyst(s) responsible for the content of this Report, and

(ii) Research analysts preparing this Report are resident outside the United States and are not associated persons of any US regulated broker-dealer. Therefore, the analyst(s) are not subject to supervision by a US broker-dealer and are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with US rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

Important US Regulatory Disclosures on Subject Companies

Analysts of the Foreign Counterparty produced this material solely for informational purposes and the use of the intended recipient. No person may reproduce, this Report under any circumstances. No person may copy or make this Report available to any other person other than the intended recipient.

Avior US distributes this Report in the United States of America. The Foreign Counterparty distributes this Report elsewhere in the world. This document is not an offer, or invitation by or on behalf of Avior US, the Foreign Counterparty, their affiliates, or any other person, to buy or sell any security.

Avior US and the Foreign Counterparty and their affiliates obtained the information contained herein from published information and other sources, which Avior US and the Foreign Counterparty and their affiliates reasonably consider to be reliable.

Avior US and the Foreign Counterparty accept no liability or responsibility whatsoever for the accuracy or completeness of any such information. All estimates, expressions of opinion and other subjective judgments contained herein are valid as of the date of this document. Avior US assumes responsibility for the Report content with regards to research distributed in the US.

Neither Avior US nor the Foreign Counterparty has managed or co-managed a public offering of securities for the subject company in the past 12 months, have not received compensation for investment banking services from the subject company in the past 12 months and do not expect to receive and does not intend to seek compensation for investment banking services from the subject company in the next three months. Avior US and the Foreign Counterparty have not owned any class of equity securities of the subject company. There are no other actual, material conflicts of interest of Avior US and the Foreign Counterparty at the time of the publication of this Report. As of the publication of this Report, Avior US nor the Foreign Counterparty makes a market in the subject securities.

Avior US and its affiliates, to the fullest extent permissible by law, accept no liability of any nature whatsoever for any claims, damages or losses arising from, or in connection with, the contents of this Report or the use, reliance, publication, distribution, disclosure, alteration or reproduction of this Report, or any views or recommendations recorded therein.

Participants in foreign exchange transactions may incur risks arising from several factors, including the following: (i) exchange rates can be volatile and are subject to large fluctuations; (ii) the value of currencies may be affected by numerous market factors, including world and national economic, political and regulatory events, events in equity and debt markets and changes in interest rates; and (iii) currencies may be subject to devaluation or government imposed exchange controls which could affect the value of the currency. Investors in securities such as ADRs, whose values are affected by the currency of an underlying security, effectively assume currency risk.

Subject to the applicable laws, all transactions should be executed through Avior US. Aside from within this Report, important conflict disclosures can also be found at https://aviorcapital.us/us-regulatory-disclosures/, and Investors are strongly encouraged to review this information before investing.



Notice to UK Investors:

This Report, prepared by the Foreign Counterparty, is distributed in the United Kingdom ("**UK**") by Avior Capital Markets International Limited ("**Avior UK**"), regulated by the Financial Conduct Authority (FRN: 191074), on behalf of the Foreign Counterparty. This Report, including any recommendations in respect thereof, may only be distributed to, and relied on by, qualifying investors, who are permitted to receive same in the UK.

Securities, money market instruments, strategies, financial or investment instruments mentioned herein may not be suitable for all investors. The information and opinions provided in this Report do not constitute a personal recommendation and take no account of the investor's individual circumstances. Investors should consider this Report as only a single factor in making any investment decisions and, if appropriate, should seek advice from an investment advisor. This Report is not an offer, or invitation by or on behalf of Avior UK, the Foreign Counterparty, their affiliates, or any other person, to buy or sell any security.

Avior UK does not assume any responsibility, or liability of any nature whatsoever, arising from or in connection with the content, use, reliance or dissemination of the Report or any recommendation in respect thereof and disclaims any such liability.

Avior Capital Markets US, LLC is a FINRA registered broker-dealer (CRD # 172595) formed for that purpose in the State of Delaware with its principal office at 45 Rockefeller Plaza, Suite 2335, New York, New York 10111.

Avior Capital Markets International Limited is regulated by the Financial Conduct Authority (FRN: 191074), with its principal office at 4th Floor, 17 St Swithin's Lane, London, EC4N 8AL.

Al Rajhi Capital is a Saudi Arabian Registered broad-scoped financial services company. Its registered address is Unit No 1, 8467 King Fahd Road, Al Muruj Dist., Riyadh 12263 – 2743, SA.