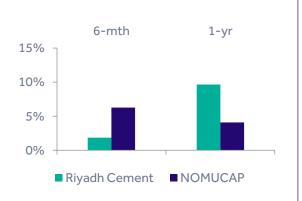
| Market Data | |
|--------------------|-----------------|
| 52-week high/low | SAR 39.30/30.60 |
| Market Cap | SAR 4,356 mln |
| Shares Outstanding | 120 mln |
| Free-float | 100% |
| 12-month ADTV | 102,948 |
| Bloomberg Code | SAWCEM AB |



Net Income Falls -68% H/H

March 31, 2022

| Upside to Target Price | 4.7% | Rating | Neutral |
|-------------------------|------|---------------|-----------|
| Expected Dividend Yield | 4.6% | Last Price | SAR 36.30 |
| Expected Total Return | 9.3% | 12-mth target | SAR 38.00 |

| Riyadh Cement | 2H2021 | 2H2020 | Y/Y | 1H2021 | Н/Н | RC Estimate |
|------------------|--------|--------|-------|--------|-------|-------------|
| Sales | 270 | 291 | (7%) | 401 | (33%) | 312 |
| Gross Profit | 79 | 119 | (33%) | 185 | (57%) | 109 |
| Gross Margins | 29% | 41% | | 46% | | 35% |
| Operating Profit | 58 | 103 | (44%) | 173 | (67%) | 100 |
| Net Profit | 51 | 99 | (48%) | 160 | (68%) | 91 |

(All figures are in SAR mln)

- For the year 2021, revenues increased by +14% Y/Y to SAR 671 mln as the company sold 4.4 mln tons in black cement (+30% Y/Y) while gross profit for the year was up just +4% Y/Y, affected by lower prices. Net income for 2021 declined by -4% Y/Y to SAR 212 mln on the back of a rise in G&A and Zakat expenses.
- For 2H2021, despite an increase in black cement volume sales by +24% Y/Y (but a -13% decline H/H) to 1.6 mln tons, the company reported a decline in revenues by -7% Y/Y and by -33% H/H to SAR 270 mln. The decline was attributed to lower prices which translated negatively into margins and resulted in a decline in net income by -48% Y/Y and -68% H/H to SAR 51 mln.
- For 2H2021, gross profit dropped by -33% Y/Y and by -57% H/H to SAR 79 mln, while the gross margin contracted by 11% Y/Y and by 17% Q/Q to 29% due to lower prices.
- We expect an improvement in volumes (both black and white cement) as well as prices in the short term. Hence, we maintain our target price of SAR 38.00 and Neutral rating.

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Disclaimer

Stock Rating

| Buy | Neutral | Sell | Not Rated |
|--|--|--------------------------------------|--------------------------|
| Expected Total Return Greater than +15% | Expected Total Return between -15% and +15% | Expected Total Return less than -15% | Under Review/ Restricted |

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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